Raed Rahman

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Education

University of Waterloo May 2028

*Bachelor of Applied Science in **Systems Design Engineering**, Honours (co-op)* *Waterloo, ON*

- Y Combinator - AI Startup School, 4x Hackathon Winner, Diamond Pitch Finalist, 5+ Community Awards

Experience

Datadog Jan 2027 - Apr 2027

Product Manager Intern *New York City, NY*

- Incoming Winter 2027

Microsoft May 2026 - Aug 2026

Product Manager Intern *Redmond, WA*

- Product managed a 0-1 AI Policy Translator converting B2C JSON into Graph/PowerShell scripts; unblocked cloud migration for **30K enterprise tenants** representing **340M+ MAU**
- Launched AI prototype into Private Preview; authored PRD & prioritized MVP scope with engineering & enterprise customers, increasing automated config coverage to **reduce manual migration time by 80%**
- Designed spec, user journey & roadmap, enabling enterprise customers to reduce setup time from **weeks to hours**
- Applied identity principles (auth, MFA, claims, IdPs), implementing **10+ security-critical configurations**

AltaML Sep 2025 - Dec 2025

AI Product Manager Intern *Toronto, ON*

- Led 0-1 product lifecycle of an AI sales dialer; defined PRDs, established North Star KPIs & validated Product Market Fit, driving a **30-35% increase** in user appointment conversions
- Owned transcription pipeline with **93% accuracy** & **<3s lag**, unifying calls, SMS, & email into CRM sync
- Partnered with realtors & investors, turning feedback into **validation reports, demos** & **3 scalability recs**

ChatTronix AI Feb 2025 - Dec 2025

Founder *Waterloo, ON*

- Founded & scaled an AI automation agency to **$6K MRR**; managed end-to-end product lifecycle & led a **5-person cross-functional team** (Eng, Sales & CS) to deliver custom LLM workflows for small businesses
- Optimized CRM workflows via API integrations with n8n, reducing clients manual operations **by 65%**
- Scaled client lead capture rates by **3×** by deploying **7+ AI chatbots & using Go-to-market strategies**

Infrastructures For Information (i4i) Jan 2025 - Apr 2025

Software Development Engineer in Test Intern *Toronto, ON*

- Identified a **$500K+ operational efficiency gap**; pitched business case to executive leadership to secure buy-in for an automated AI testing framework, deploying the solution under a **$10K** budget
- **First intern** to secure new enterprise partner assisting in integrating **5,000+ test cases**
- Drove discovery (interviews, A/B testing), informing data driven decisions & RICE-prioritized roadmap

Entrepreneurial Projects

Overheard - Demo Video | *Customer Insights, LLM Evaluation, Product Discovery, Voice of Customer*

- Built Overheard (a **PM-focused feedback tool**) validated by **Google engineers** by aggregating **5+** cross-platform data sources to cut qualitative research cycles from **weeks to hours**
- Cleaned & normalized **1M+ records** via **Elasticsearch** pipeline to deliver **data backed product decisions**
- Engaged VCs positioning for a **$20K pre-seed raise** through outreach & **demos**, securing selection in **Velocity**

SpectraSphere (HTN 2025 Winner) - Demo Video | *Feature Prioritization, Product Strategy, User Stories*

- Optimized user flow across Gemini, & Snap Spectacles achieving seamless AI-to-AR storytelling MVP in **36 hrs**
- Refined product vision & pitch strategy, winning the **Snap Inc. API Prize** at Hack the North 2025
- Drove distribution through a demo video reaching **120K+ impressions** & featured on Snap's official website

Technical Skills

AI & ML Tools: Copilot CLI , Codex, Claude Code, Agentic AI, Cursor, LangChain, Prompt Engineering, Zapier, Hugging Face
Technical Skills: Python, JavaScript, TypeScript, SQL, RESTful API, Firebase, Supabase, Pandas, AWS, Azure, Git/GitHub
PM & Workflow Tools: Agile, Scrum, Kanban, Jira, Power BI, Tableau, Azure DevOps, Confluence, Pendo, Figma, Vercel